



Executive: Public Sector Partnerships

Who we are

The Collective X (TCX) is at the forefront of tackling South Africa's critical shortage of digital skills. As a dynamic not-for-profit organisation, we meaningfully connect the supply and demand of South African digital skills by facilitating the right training, at the right time, for the right price, to impact our future in the right way.

Spearheaded by a team of seasoned professionals with extensive backgrounds in social impact, government, private sector, and programme management and supported by a profiled and experienced board that provides financial and governance oversight, we are on track to inject 10,000 new digital jobs for marginalised young people into the economy.

While still a young organisation, The Collective X is very well supported by several philanthropic and business organisations, guaranteeing stability and sustainability over the coming years. With a rapidly expanding network of donor partners and robust support from the business community, senior leaders, and business influencers nationwide, we are experiencing rapid scale and are poised for significant impact.

Join us in our mission to revolutionise South Africa's digital landscape and make a tangible difference in the lives of its people. At The Collective X, you will be part of a cutting-edge organisation in a fast-paced environment, where innovation thrives and meaningful work with impact is at the heart of everything we do.

Roles & responsibilities

To initiate and manage strategic partnerships with government to strengthen TCX's networking capacity and enable its strategic goals and objectives.

- **Leadership**

Leading TCX's government funding and public/private partnerships function.



- **Strategic planning**

Developing, driving and implementing a Stakeholder Management Strategy for government and public/private partnerships - aligned to TCX's strategic goals and objectives.

- **Stakeholder relations**

Building and maintaining strong interdepartmental government and private sector stakeholder relationships at all levels to achieve TCX's strategic goals, priorities and objectives.

Managing and influencing relationships with key government stakeholders, as prioritised in TCX's strategic plan.

Ensuring that government stakeholder needs and expectations are aligned with TCX's strategic goals, priorities and objectives.

Addressing government concerns and queries.

Upholding brand TCX in all stakeholder engagements.

- **Government enablement**

Influencing structural and policy changes that will enable better quality digital skilling.

Unlocking government funding for skilling unemployed youth in ICT professional roles.

Influencing policy changes that will enable agile digital skilling and accelerated pathways for unemployed youth into employment.

Influencing policy changes that will enable more targeted incentives for employment of unemployed youth into ICT professional roles.

Fostering strong public/private partnerships that will influence and drive the implementation of systems change initiatives nationally.

Ensuring that all stakeholder engagements and efforts are value-adding and aligned to TCX's strategic goals, priorities and objectives.

- **Governance**

Ensuring the organization complies with government processes and protocol.

Negotiating and closing relevant contractual arrangements





- **Performance monitoring**

Monitoring the effectiveness of government and public/private partnership initiatives against milestones and performance indicators.

Reporting on government and public/private partnership in line with TCXs reporting frameworks.

Required qualifications

Bachelor's degree or Postgraduate qualification in any Development field.

Experience & competencies

- 10+ years of progressive leadership experience in the public or not-for-profit sector.
- Proven track record of policy development and stakeholder engagement.
- Need to have an understanding of government and how government systems function.
- Strong leadership skills.
- Stakeholder management and partnerships.
- Customer service orientation.
- Ability to demonstrate high level of professionalism.
- Ability to deal with ambiguity and innovation in greenfield situation.
- Strong and inspirational team leader skills.
- Ability to deal with a wide range of stakeholders.
- Strategic, analytical and problem-solving skills.
- Strong delivery management and organisational skills.
- Ability to prioritise and defectively manage many tasks at the same time.

Please send your application to nthabiseng@thecollectivex.org

Closing Date: 14 February 2025

